## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

### **FORM 8-K**

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): April 22, 2013

# **Packaging Corporation of America**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-15399 (Commission File Number)

36-4277050 (IRS Employer Identification No.)

1955 West Field Court, Lake Forest, Illinois 60045 (Address of Principal Executive Offices, including Zip Code)

(847) 482-3000

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2 (b) under the Exchange Act (17 CFR 240.14d-2 (b)) 

Pre-commencement communications pursuant to Rule 13e-4 (c) under the Exchange Act (17 CFR 240.13e-4 (c)) Π

#### Item 2.02. Results of Operations and Financial Condition.

The information furnished in this Current Report on Form 8-K, including the exhibit described below, shall not be deemed "filed" hereunder for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Exchange Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On April 22, 2013, Packaging Corporation of America issued a press release announcing first quarter 2013 financial results. The press release is furnished as Exhibit 99.1 to this report on Form 8-K and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(D) Exhibits

99.1 First Quarter 2013 Earnings Press Release dated April 22, 2013.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# PACKAGING CORPORATION OF AMERICA (Registrant)

- By: /s/ MARK W. KOWLZAN Chief Executive Officer
- By: /s/ RICHARD B. WEST Senior Vice President and Chief Financial Officer

Date: April 22, 2013

#### PACKAGING CORPORATION OF AMERICA REPORTS RECORD FIRST QUARTER 2013 RESULTS

Lake Forest, IL, April 22, 2013 – Packaging Corporation of America (NYSE: PKG) today reported record first quarter net income of \$61 million, or \$0.62 per share, compared to first quarter 2012 net income, excluding special items, of \$41 million, or \$0.42 per share. Net sales were a record \$755 million, up 12% compared to first quarter 2012 net sales of \$671 million.

The \$0.20 per share increase in earnings, excluding 2012 special items, was driven by higher containerboard and corrugated products prices and mix (\$0.23), higher sales volume (\$0.05) and lower recycled fiber costs (\$0.01). These items were partially offset by higher costs including labor and benefits (\$0.06), workers' compensation (\$0.01), energy (\$0.01) and transportation (\$0.01).

Corrugated products shipments per workday were up 7.1% compared to last year's first quarter, and total shipments were up 3.8% with two less workdays in this year's first quarter. Outside sales of containerboard were equal to last year's first quarter. Containerboard production was 646,000 tons, up 6,000 tons over the first quarter of 2012. PCA ended the quarter with its containerboard inventories about 3,000 tons above year-end levels.

Commenting on reported results, Mark W. Kowlzan, Chief Executive Officer of PCA, said, "We had an outstanding quarter in all aspects of our operations with higher pricing and strong volume driving all-time records for sales, corrugated products shipments and earnings per share. Corrugated products demand was stronger than we expected throughout the quarter, and our mills ran extremely well, allowing us to meet the strong demand while building needed containerboard inventory to help support our mill maintenance outages in the second quarter."

"Looking ahead," Mr. Kowlzan added, "we expect seasonally stronger volume and higher prices in the second quarter. However, the majority of the earnings benefit from price increases will not be realized until the third quarter when our April containerboard price increase pass-through to corrugated products is completed. Also, most of our annual mill maintenance this year will occur in the second quarter with outages at three of our four mills. We expect these outages to reduce our containerboard production by 30,000 tons in the second quarter compared to 7,000 tons of lost production from maintenance downtime in the first quarter. The lower production, along with higher repair and operating costs during these outages, will reduce earnings by \$0.08 per share compared to the first quarter. We also expect higher transportation, recycled fiber and purchased electricity costs. Considering these items, we currently expect second quarter earnings of about \$0.62 per share."

PCA is the fourth largest producer of containerboard and corrugated packaging products in the United States with sales of \$2.8 billion in 2012. PCA operates four paper mills and 71 corrugated products plants in 26 states across the country.

#### CONTACT:

Barbara Sessions Packaging Corporation of America INVESTOR RELATIONS: (877) 454-2509 PCA's Website: <u>www.packagingcorp.com</u>

Conference Call Information:

WHAT:	Packaging Corporation of America's 1st Quarter 2013 Earnings Conference Call
WHEN:	Tuesday, April 23, 2013 10:00 a.m. Eastern Time
NUMBER:	(866) 818-1395 (U.S. and Canada) or (703) 639-1379 (International) Dial in by 9:45 a.m. Eastern Time Conference Call Leader: Mr. Mark Kowlzan
WEBCAST:	http://www.packagingcorp.com
REBROADCAST DATES:	April 23, 2013 1:00 p.m. Eastern Time through May 7, 2013 11:59 p.m. Eastern Time
REBROADCAST NUMBER:	(888) 266-2081 (U.S. and Canada) or (703) 925-2533 (International) Passcode: 1610454

Some of the statements in this press release are forward-looking statements. Forward-looking statements include statements about our future earnings and financial condition, our industry and our business strategy. Statements that contain words such as "will", "should", "anticipate", "believe", "expect", "intend", "estimate", "hope" or similar expressions, are forward-looking statements. These forward-looking statements are based on the current expectations of PCA. Because forward-looking statements involve inherent risks and uncertainties, the plans, actions and actual results of PCA could differ materially. Among the factors that could cause plans, actions and results to differ materially from PCA's current expectations include the following: the impact of general economic conditions; containerboard and corrugated products general industry conditions, including competition, product demand and product pricing; fluctuations in wood fiber and recycled fiber costs; fluctuations in purchased energy costs; the possibility of unplanned outages or interruptions at our principal facilities; and legislative or regulatory requirements, particularly concerning environmental matters, as well as those identified under Item 1A. Risk Factors in PCA's Annual Report on Form 10-K for the year ended December 31, 2012 filed with the Securities and Exchange Commission and available at the SEC's website at "www.sec.gov".

Non-GAAP measures used in this press release are reconciled to the most comparable measure reported in accordance with GAAP in the schedules to this press release.

#### Packaging Corporation of America Consolidated Earnings Results Unaudited

				Three Months Ended March 31,		
(in millions, except per share data)		2013	2012			
Net sales	\$	755.2	\$	671.3		
Cost of sales		(572.8)		(526.3)		
Gross profit		182.4		145.0		
Selling and administrative expenses		(55.7)		(51.9)		
Corporate overhead		(19.5)		(16.9)		
Alternative fuel mixture credits		—		95.5 <sup>(1)</sup>		
Other expense, net		(4.0)		(2.6)		
Income before interest and taxes		103.2		169.1		
Interest expense, net		(9.2)		(9.7)		
Income before taxes		94.0		159.4		
Provision for income taxes		(33.4)		(141.6)(1)		
Net income	\$	60.6	\$	17.8(1)		
Earnings per share:						
Basic	\$	0.63	\$	0.18		
Diluted	\$	0.62	\$	0.18		
Basic common shares outstanding		96.4		96.6		
Diluted common shares outstanding		97.4		97.7		
Supplemental financial information:						
Cash balance	\$	268.0	\$	84.0		
Capital spending	\$	27.3	\$	34.8		

#### Notes to Consolidated Earnings Results

(1) In the first quarter of 2012, the company amended its 2009 tax return to reduce the gallons claimed as cellulosic biofuel producer credits previously recorded as a tax benefit, and increase the gallons claimed for alternative fuel mixture credits previously recorded as income. The increase in gallons claimed as alternative fuel mixture credits resulted in income of \$95.5 million, and the decrease in gallons claimed as cellulosic biofuel producer credits resulted in a decrease in tax benefits of \$118.5 million, or a net charge of \$23.0 million.

#### Packaging Corporation of America Reconciliation of Non-GAAP Financial Measures <sup>(1)</sup>

#### Unaudited

	Three Months Ended March 31,						
	2013			2012			
(in millions, except per share data)	Net	Net Income El		Net Income		EPS	
As reported	\$	60.6	\$0.62	\$	17.8	\$0.18	
Special items:							
Biofuel tax credits <sup>(2)</sup>		_			23.0	0.24	
Total special items					23.0	0.24	
Excluding special items	\$	60.6	\$0.62	\$	40.8	0.24 \$0.42	

#### Notes to Reconciliation of Non-GAAP Financial Measures

- (1) Net income and earnings per share excluding special items are non-GAAP financial measures. The after-tax effect of special items are excluded as management considers such items to not necessarily be indicative of PCA's ongoing operations. Management uses these measures to focus on PCA's ongoing operations and believes that it is useful to investors because it enables them to perform meaningful comparisons of past and present operating results.
- (2) Represents a charge from the amendment of our 2009 federal income tax return related to biofuel credits. (See Notes under Consolidated Earnings Results.)