| | UNITED SECURITIES AND EX | STATES CCHANGE COMMISSION |
|--|--|--|
| | WASHINGTON, | D.C. 20549 |
| | | |
| | FORM | 10-Q |
| (MARK ONE) | | |
| | | |
| /X/ | QUARTERLY REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 19 | ` , |
| | FOR THE QUARTERLY PERIOD | ENDED SEPTEMBER 30, 2000 DR |
| // | TRANSITION REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 19 | |
| FOI | R THE TRANSITION PERIOD FROM $_$ | то |
| | COMMISSION FILE | NUMBER 1-15399 |
| | | |
| | PACKAGING CORPOR | RATION OF AMERICA |
| | (Exact Name of Registrant a | as Specified in its Charter) |
| | DELAWARE r other Jurisdiction ration or Organization) | 36-4277050 (IRS Employer Identification No.) |
| LAKE | WEST FIELD COURT FOREST, ILLINOIS of Principal Executive Offices) | 60045 (Zip Code) |
| | | 182-3000 umber, including area code) |
| (Former | | PLICABLE ner fiscal year, if changed since last ort) |
| | | |
| required to 1934 during registrant | o be filed by Section 13 or 15 g the preceding 12 months (or | registrant (1) has filed all reports (d) of the Securities Exchange Act of for such shorter period that the ports), and (2) has been subject to such (s. Yes /X/ No // |
| | September 30, 2000, the Regist stock, par value \$0.01 per sha | trant had outstanding 106,052,100 shares are. |

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

PACKAGING CORPORATION OF AMERICA CONSOLIDATED BALANCE SHEETS

| | SEPTEMBER 30, 2000 | DECEMBER 31, 1999 |
|--|--|--|
| (IN THOUSANDS EXCEPT SHARE AND PER SHARE AMOUNTS) | (UNAUDITED) | |
| ASSETS Current assets: Cash and cash equivalents | \$ 36,673 | \$ 10,300 |
| accounts of \$6,087 and \$4,681 as of September 30, 2000 and December 31, 1999, respectively) Notes receivable | 227,227 550 159,555 12,086 | 208,356 698 163,858 11,304 8,411 |
| TOTAL CURRENT ASSETS | 436,091 184,481 1,445,785 | 402,927 202,582 1,460,024 |
| respectively) Other long-term assets | 1,362 96,957 | 1,532 86,143 |
| TOTAL ASSETS | \$2,164,676 ====== | \$2,153,208 ====== |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: | | |
| Current portion of long-term debtAccounts payableAccrued interestAccrued liabilitiesAccrued liabilitiesDeferred income taxes | \$ 12,362 109,576 28,105 85,397 12,865 | \$ 829 127,365 13,633 85,643 |
| TOTAL CURRENT LIABILITIES | 248,305 | 227,470 |
| Long-term debt Deferred income taxes Other liabilities | 1,194,042 91,584 7,590 | 1,329,202 69,804 7,511 |
| TOTAL LONG-TERM LIABILITIES | 1,293,216 | 1,406,517 |
| September 30, 2000 and December 31, 1999, respectively) Stockholders' equity: Junior preferred stock (liquidation preference \$1.00 per share, 100 shares authorized, issued and outstanding) Common stock (par value \$.01 per share, 300,000,000 shares authorized, 106,079,570 shares and 94,600,000 shares | | 102,522 |
| issued as of September 30, 2000 and December 31, 1999, respectively) | 1,061 511,309 111,099 | 946 384,549 31,204 |
| September 30, 2000) | (314) | 416 600 |
| TOTAL STOCKHOLDERS' EQUITY TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | 623, 155 \$2, 164, 676 | 416,699 \$2,153,208 |
| ETABLETITES AND GLOCINIOEDERG EQUITITION | ======= | ======= |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

| | THREE MONTHS ENDED SEPTEMBER 30, 2000 | THREE MONTHS ENDED SEPTEMBER 30, 1999 |
|--|---|---------------------------------------|
| (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) Net sales | \$ 468,177 | \$ 443,503 |
| Cost of sales | (330, 932) | (343,532) |
| Gross profit Selling and administrative expenses Other income (expense), net Corporate overhead | 137,245 (28,992) (2,165) (9,520) | 99,971 (28,147) 322 (8,321) |
| Income before interest and taxes | 96,568 (29,885) | 63,825 (39,547) |
| Income before taxes | 66,683 (26,674) | 24,278 (10,110) |
| Net income Preferred dividends and accretion of preferred stock | 40,009 | 14,168 |
| issuance costs | | (3,131) |
| Net income available to common shareholders | \$ 40,009 ====== | \$ 11,037 ====== |
| Weighted average common shares outstanding: | | |
| Basic Diluted | 105,964 108,295 | 91,467 97,051 |
| Basic earnings per common share: Net income per common share | \$ 0.38 ====== | \$ 0.12 ====== |
| Diluted earnings per common share: | | |
| Net income per common share | \$ 0.37 ====== | \$ 0.11 ====== |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

| | GROUP (NOTE 1) | | |
|---|--------------------|----------------------|--------------------|
| | NINE MONTHS | JAN 1, 1999 | APRIL 12, 1999 |
| | ENDED | THROUGH | THROUGH |
| | SEPTEMBER 30, 2000 | APRIL 11, 1999 | SEPTEMBER 30, 1999 |
| (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) | (UNAUDITED) | | (UNAUDITED) |
| Net sales | \$ 1,397,003 | \$ 433,182 | \$ 816,538 |
| | (1,026,474) | (367,483) | (640,587) |
| Gross profit | 370,529 | 65,699 | 175,951 |
| | | (230,112) | |
| | (83,702) | (30,584) | (53,283) |
| | (98) | (2,207) | 56 |
| | (28,884) | (14,890) | (13,509) |
| Income (loss) before interest, taxes and extraordinary item | 257,845 | (212,094) | 109,215 |
| | (92,278) | (221) | (73,626) |
| Income (loss) before taxes and extraordinary item | 165,567 | (212,315) | 35,589 |
| | (67,035) | 83,716 | (14,655) |
| Income (loss) before extraordinary item Extraordinary item, net of tax | 98,532 | (128,599) (6,327) | 20,934 |
| Net income (loss) Preferred dividends and accretion of preferred stock issuance costs | 98,532 | (134,926) | 20,934 |
| Net income (loss) available to common shareholders | \$ 79,895 | \$(134,926) | \$ 15,125 |
| | ====== | ======= | ====== |
| Weighted average common shares outstanding: Basic Diluted Basic earnings per common share: Net income (loss) before extraordinary | 104,471 | 94,600 | 92,451 |
| | 106,799 | 94,600 | 96,282 |
| item | \$ 0.76 | \$ (1.36) | \$ 0.16 |
| Extraordinary item | | (0.07) | |
| Net income (loss) per common share | \$ 0.76 | \$ (1.43) ======= | \$ 0.16 ====== |
| Diluted earnings per common share: Net income (loss) before extraordinary item | \$ 0.75 | \$ (1.36) (0.07) | \$ 0.16 |
| Net income (loss) per common share | \$ 0.75 | \$ (1.43) | \$ 0.16 |
| | ====== | ======= | ====== |

See notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOW

| | | GROUP (NOTE 1) | |
|---|----------------------|-------------------------|---------------------------|
| | NINE MONTHS ENDED | JAN. 1, 1999 THROUGH | APRIL 12, 1999 THROUGH |
| | SEPTEMBER 30, 2000 | APRIL 11, 1999 | |
| (IN THOUSANDS) | (UNAUDITED) | | (UNAUDITED) |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income (loss) | \$ 98,532 | \$ (134,926) | \$ 20,934 |
| Depreciation, depletion and amortization | 106,087 | 30,905 | 72,006 |
| Amortization of financing costs Extraordinary lossearly debt extinguishment | 5,456 | 6,327 | 3,946 |
| Amortization of deferred gain | | (493) | |
| Increase in deferred income taxes | 43,056 | 9,782 | 11,309 |
| Undistributed earnings of affiliated companies (Gain) loss on disposal of property, plant and | (346) | (106) | 729 |
| equipment | 1,578 | 230, 112 | (1,016) |
| Other, net | 80 | 56 | 274 |
| Accounts receivable | (18,723) | (8,183) | (33,172) |
| Inventories | 4,303 | (7,514) | 2,805 |
| Prepaid expenses and other | (1, 183) | 4,201 | 683 |
| Accounts payableAccrued liabilities | (17,789) 17,500 | 26,996 (3,508) | 27,912 62,758 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 238,551 | 153,649 | 169,168 |
| | | 153, 049 | 109,108 |
| CASH FLOWS FROM INVESTING ACTIVITIES: Additions to property, plant and equipment | (85,148) | (1,128,255) | (49,216) |
| Other long term assetsProceeds from disposals of property, plant and | (3,112) | 2,284 | (6,936) |
| equipment | 2,091 | 825 | 1,314 |
| PCAInvestments in joint ventures | (500) | | (246,500) |
| Other, net | (819) | 4,001 | (391) |
| NET CASH USED FOR INVESTING ACTIVITIES | (87,488) | (1,121,145) | (301,729) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Proceeds from preferred stock | (124 422) | | 96,500 |
| Redemption of preferred stock Proceeds from long-term debt issued | (124,432) 605 | 1,760,000 | 9,000 |
| Payments on long-term debt | (127,825) | (27,550) | (109,061) |
| Proceeds from initial public offering | `126,364´ | | `' |
| Financing costs | | | (89, 179) |
| Proceeds from final settlement of purchase price | | | 20,000 |
| PCA Holdings equity investment Purchase of treasury stock Issuance of common stock upon exercise of stock | (314) | | 236,500 |
| options | 912 | | |
| Decrease in interdivision account | | (616,769) | |
| Decrease in receivables from affiliated | | | |
| companies | | 1,353 | |
| Decrease in factored receivables Increase in accounts payable to affiliated | | (150,099) | |
| companies | | 561 | |
| NET CASH PROVIDED BY (USED FOR) FINANCING | | | |
| ACTIVITIES | (124,690) | 967,496 | 163,760 |
| NET INCREASE IN CASH CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 26,373 10,300 | 0 1 | 31,199 1 |
| CACH AND CACH FOUTVALENTO. FND OF SECTOR | Ф 20 072 | Φ 4 | Ф 24 200 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 36,673 ====== | \$ 1 ============ | \$ 31,200 ====== |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

SEPTEMBER 30, 2000

1. BASIS OF PRESENTATION

On April 12, 1999, Pactiv Corporation ("Pactiv"), formerly known as Tenneco Packaging Inc., sold its containerboard and corrugated packaging products business (the "Group") to Packaging Corporation of America ("PCA") for \$2.2 billion. The Group is the predecessor to PCA. The \$2.2 billion purchase price paid to Pactiv for the Group consisted of \$246.5 million in cash, the assumption of \$1.8 billion of debt incurred by Pactiv immediately prior to the closing, and the issuance of a 45% common equity interest in PCA. PCA Holdings, an entity organized and controlled by Madison Dearborn Partners, LLC, acquired the remaining 55% common equity interest in PCA for \$236.5 million in cash. These events are collectively referred to as the "Transactions." Because significant veto rights were retained by Pactiv, the carryover basis of accounting was used and no goodwill was recognized. Fees of \$23.8 million were incurred as part of the Transactions and were recorded as a charge to stockholders' equity.

On August 25, 1999, PCA Holdings and Pactiv agreed that the acquisition consideration should be reduced as a result of a post-closing price adjustment by \$20.0 million. On September 23, 1999, Pactiv paid PCA \$20.7 million, representing the \$20.0 million adjustment and \$0.7 million of interest through the date of payment by Pactiv.

PCA's consolidated financial statements as of September 30, 2000 and for the period from April 12, 1999 to September 30, 1999, are unaudited but include all adjustments (consisting only of normal recurring adjustments) that management considers necessary for a fair presentation of such financial statements. These financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. Operating results during the period ended September 30, 2000 are not necessarily indicative of the results that may be expected for the period ending December 31, 2000.

As a result of the Group's relationship with Pactiv, the combined consolidated balance sheets and the related combined consolidated income statements are not necessarily indicative of what actually would have occurred had the Group been a stand-alone entity. Additionally, these combined financial statements are not necessarily indicative of the future financial position or results of operations of PCA.

2. SUMMARY OF ACCOUNTING POLICIES

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts in the financial statements and the accompanying notes. Actual results could differ from those estimates.

SEGMENT INFORMATION

PCA is primarily engaged in one line of business: the manufacture and sale of packaging materials, boxes and containers for industrial and consumer markets. No single customer accounts for more than 10% of total revenues. PCA has no foreign operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

SEPTEMBER 30, 2000

2. SUMMARY OF ACCOUNTING POLICIES (CONTINUED) NEW ACCOUNTING PRONOUNCEMENTS

In July, 2000, the Financial Accounting Standards Board ("FASB") Emerging Issues Task Force ("EITF") reached a final consensus on Issue No. 00-10, "Accounting for Shipping and Handling Fees and Costs". The Task Force concluded that all shipping and handling billings to a customer in a sales transaction should be classified as revenue, whereas all shipping and handling costs should be classified as cost of sales. The consensus should be applied in the fourth quarter of fiscal years beginning after December 15, 1999. The Company intends to adopt this guidance in the fourth quarter of 2000. Amounts will be reclassified in all prior periods presented in accordance with Issue No. 00-10.

In December, 1999, the Securities and Exchange Commission's staff issued Staff Accounting Bulletin ("SAB") No. 101, "Revenue Recognition in Financial Statements." The SAB defines basic criteria that must be met before revenue can be recognized. This SAB is effective October 1, 2000. The Company believes that application of this SAB is not expected to have a material impact on PCA's financial position or results of operations.

In June, 1998, Financial Accounting Standards No. 133 ("FAS 133"), "Accounting for Derivative Instruments and Hedging Activities" was issued and is effective for the Company January 1, 2001. FAS 133, as amended by Financial Accounting Standards No. 138, requires the Company to recognize all derivatives as either assets or liabilities and to measure those instruments at fair value. It further provides criteria for derivative instruments to be designated as fair value, cash flow or foreign currency hedges and establishes respective accounting standards for reporting changes in the fair value of the derivative instruments. Upon adoption, the Company will be required to adjust hedging instruments to fair value in the balance sheet and recognize the offsetting gains or losses as adjustments to be reported in net income or other comprehensive income, as appropriate. The Company does not expect the adoption of FAS 133 to have a material impact on its consolidated financial position or results of operations.

3. EARNINGS PER SHARE

Earnings per share for the 1999 periods has been calculated using the historical earnings of the Group and PCA, and the number of shares resulting from the April 12, 1999 transaction (430,000 common shares), as adjusted to reflect the 220-for-one stock split which became effective on October 19, 1999.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

SEPTEMBER 30, 2000

3. EARNINGS PER SHARE (CONTINUED)

The following tables set forth the computation of basic and diluted income per common share for the periods presented.

THREE MONTHS ENDED

| | THREE MONTHS ENDED SEPT. 30, 2000 | THREE MONTHS ENDED SEPT. 30, 1999 |
|---|---|---|
| (IN THOUSANDS, EXCEPT PER SHARE DATA) | | |
| Numerator: | | |
| Net income available to common stockholders | \$40,009 | \$11,037 |
| Denominator: | 105.004 | 04 467 |
| Basic common shares outstanding Effect of dilutive securities: | 105,964 | 91,467 |
| Stock options | 2,331 | 2,451 |
| Non-vested stock | , | 3,133 |
| | | |
| Dilutive common shares outstanding | 108,295 | 97,051 |
| Basic income per common share | \$ 0.38 | \$ 0.12 |
| Diluted income per common share | \$ 0.37 | \$ 0.11 |

NINE MONTHS ENDED

| NINE MONTHS ENDED SEPT. 30, 2000 | GROUP (NOTE 1) JAN 1, 1999 THROUGH APRIL 11, 1999 | APRIL 12, 1999 THROUGH SEPT. 30, 1999 |
|--|---|---|
| \$70 805 | \$(13 <i>1</i> , 926) | \$15,125 |
| • • | ` , , | • |
| • | 94,600 | 92,451 |
| • | | 1,682 2,149 |
| | | |
| 106,799 \$ 0.76 \$ 0.75 | 94,600 \$ (1.43) \$ (1.43) | 96,282 \$ 0.16 \$ 0.16 |
| | \$79,895 104,471 2,019 309 106,799 \$ 0.76 | NINE MONTHS JAN 1, 1999 THROUGH SEPT. 30, 2000 APRIL 11, 1999 \$79,895 \$(134,926) 104,471 94,600 2,019 309 106,799 94,600 \$ 0.76 \$ (1.43) |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

SEPTEMBER 30, 2000

4. INVENTORIES

The components of inventories are as follows:

| | SEPTEMBER 30, 2000 | DECEMBER 31, 1999 |
|--|--|--|
| (IN THOUSANDS) | | (AUDITED) |
| Raw materials Work in progress Finished goods Supplies and materials | \$ 70,225 5,982 52,857 50,230 | \$ 74,881 5,021 56,049 49,605 |
| Inventories at FIFO cost Excess of FIFO over LIFO cost | 179,294 (19,739) | 185,556 (21,698) |
| Inventory, net | \$159,555 ====== | \$163,858 ====== |

An actual valuation of inventory under the LIFO method can be made only at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations must necessarily be based on management's estimates of expected year-end inventory levels and costs. Because these are subject to many forces beyond management's control, interim results are subject to the final year-end LIFO inventory valuation.

5. LONG-TERM DEBT

| | SEPTEMBER 30, 2000 | DECEMBER 31, 1999 |
|--|-----------------------|-----------------------|
| (IN THOUSANDS) | | (AUDITED) |
| Senior credit facility Term Loan A, weighted average interest at LIBOR (6.66% at Sept. 30, 2000) +1.75%, due in varying quarterly installments | | |
| through June 30, 2006 | \$ 522,122 | \$ 296,148 |
| through June 30, 2007 | 133,878 | 241,426 |
| installments through April 12, 2008 Senior subordinated notes, interest at 9 5/8% payable semi-annually, due April 1, | | 241,426 |
| 2009 | 550,000 | 550,000 |
| Other | 404 | 1,031 |
| Total Less: Current portion | 1,206,404 (12,362) | 1,330,031 (829) |
| Total long-term debt | \$1,194,042 ====== | \$1,329,202 ====== |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

SEPTEMBER 30, 2000

5. LONG-TERM DEBT (CONTINUED)

On June 29, 2000, the Company completed the refinancing of its \$735.0 million senior secured term debt and \$150.0 million senior secured revolving credit facility. The new debt structure was originally at the prime rate until July 5, 2000, when the base rate loans were converted into eurodollar loans. The new refinancing lowered the Company's margins over LIBOR on Term Loans A and B and eliminated Term Loan C, resulting in an average margin reduction of about 100 basis points. The Company incurred approximately \$3.4 million in bank syndication and arrangement fees, which were rolled into the current debt structure.

As of September 30, 2000, annual payments for debt during the next five years and all years thereafter are: \$12.4 million; \$100.4 million; \$108.9 million; \$118.9 million; \$124.0 million and \$741.8 million.

6. STOCKHOLDERS' EQUITY

On February 2, 2000, PCA completed an initial public offering of its common stock in which Pactiv Corporation sold 35,000,000 of its 41,160,240 shares of common stock in PCA, and PCA issued an additional 11,250,000 shares. The net proceeds to PCA were approximately \$126.4 million at an initial public offering price of \$12.00 per share, after deducting underwriting discounts and offering expenses.

PCA used substantially all of the net proceeds to redeem all outstanding shares of its 12 3/8% senior exchangeable preferred stock due 2010 (1,058,094 shares as of March 3, 2000) at a redemption price of 112.375% of its liquidation preference, plus accrued and unpaid dividends through March 3, 2000, the date of redemption. The total paid to redeem the senior exchangeable preferred stock was \$124.4 million, which included \$5.5 million of accrued and unpaid dividends.

On April 12, 1999, PCA issued 100 shares of Junior Preferred Stock, liquidation preference of \$1.00 per share. Holders of the Junior Preferred Stock are not entitled to receive any dividends or distributions and had, prior to February 2, 2000, the right to elect one director to PCA's board of directors. Shares of Junior Preferred Stock may not be reissued after being reacquired in any manner by PCA.

7. EXTRAORDINARY LOSS

During the first quarter of 1999, the Group extinguished \$16.6 million of debt related to mill assets. In connection with that extinguishment an extraordinary loss of \$10.6 million was recorded (\$6.3 million, net of the related tax effects).

8. SUMMARIZED COMBINED FINANCIAL INFORMATION ABOUT GUARANTOR SUBSIDIARIES

The following is summarized aggregated financial information for Dahlonega Packaging Corporation, Dixie Container Corporation, PCA Hydro, Inc., PCA Tomahawk Corporation and PCA Valdosta Corporation, each of which was a wholly-owned subsidiary of Pactiv and included in the Group's combined financial statements. In connection with the sale of the Group to PCA, each of these companies became subsidiaries of PCA and fully, unconditionally, jointly and severally guaranteed \$550 million in senior subordinated notes issued by PCA in connection with the Transactions. Effective January 1, 2000, Dahlonega Packaging Corporation, PCA Tomahawk Corporation and PCA Valdosta Corporation were

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

SEPTEMBER 30, 2000

8. SUMMARIZED COMBINED FINANCIAL INFORMATION ABOUT GUARANTOR SUBSIDIARIES (CONTINUED)

merged into PCA. Separate financial statements of the guarantor subsidiaries are not presented because, in the opinion of management, such financial statements are not material to investors.

| | SEPTEMBER 30, 2000 | DECEMBER 31, 1999 |
|-------------------|--------------------|--------------------------|
| (IN THOUSANDS) | | (AUDITED) |
| Current assets | \$126 389 | \$12,703 14,115 |
| Total assets | 515 48 159 | 26,818 2,902 4,414 |
| Total liabilities | 207 | 7,316 |
| Net assets | \$308 ==== | \$19,502 ====== |

| | NINE MONTHS ENDED SEPT. 30, | |
|---------------------------------------|--------------------------------|----------------------------|
| (IN THOUSANDS) | 2000 | 1999 |
| Net sales Pre-tax profit Net income | 38 | \$33,322 2,540 (706) |

9. SUBSEQUENT EVENT

On September 26, 2000, PCA entered into an agreement with Southern Timber Ventures, LLC to sell approximately 385,000 acres of timberland. PCA expects to receive from the sale approximately \$250.0 million in cash and a 33 1/3% equity ownership interest in Southern Timber Ventures, LLC. PCA expects to close the sale by the end of November, 2000 and to use the net proceeds to make voluntary prepayments on the term loans under its senior credit facility.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

OVERVIEW

On April 12, 1999, Pactiv Corporation, formerly known as Tenneco Packaging Inc., sold its containerboard and corrugated packaging products business to Packaging Corporation of America for \$2.2 billion. We refer to that business in this report as the Group. The \$2.2 billion purchase price paid to Pactiv consisted of \$246.5 million in cash, the assumption of \$1.8 billion of debt incurred by Pactiv immediately prior to the closing, and the issuance of a 45% common equity interest in PCA. PCA Holdings, an entity organized and controlled by Madison Dearborn Partners, LLC, acquired the remaining 55% common equity interest in PCA for \$236.5 million in cash. We refer to these events in this report as the Transactions.

From its formation in January 1999 through the closing of the Transactions on April 12, 1999, PCA did not have any significant operations. Accordingly, the historical financial results for the periods prior to April 12, 1999 described below are those of the Group. The historical financial results for the three months and nine months ended September 30, 1999 include the pro forma results of the Group through April 11, 1999, assuming the Transactions had occurred on January 1, 1999.

The Group operated as a division of Pactiv, and did not operate as a separate, stand-alone entity. As a result, the historical financial information of the Group does not reflect what the Group's financial position and results of operations would have been had the Group operated as a separate, stand-alone entity during the periods presented.

PCA's acquisition of the Group as part of the Transactions was accounted for using historical values for the contributed assets. Purchase accounting was not applied because, under the applicable accounting guidance, a change of control was deemed not to have occurred as a result of the participating veto rights held by Pactiv after the closing of the Transactions under the terms of a stockholders agreement.

GENERAL

The market for containerboard has historically been cyclical. Containerboard demand is dependent upon both domestic demand for corrugated packaging products and linerboard export activity. Domestic demand for corrugated packaging products is the more stable factor. Exports represent about 20% of total linerboard shipments.

Pulp & Paper Week, an industry publication, in its October 23, 2000 publication, reported that average linerboard and semi-chemical medium prices for 42 lb. Liner-East and 26 lb. Medium-East, which are representative benchmark grades, remained at \$475 and \$445 per ton, respectively, from the previous month. The reported price for 42 lb. Liner-East has remained unchanged for eight consecutive months while the reported price for 26 lb Medium-East decreased \$15 per ton during the third quarter. According to Pulp & Paper Week, average prices in October, 2000 for linerboard and corrugating medium were 12% and 11% higher, respectively, than October, 1999 prices.

RESULTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2000 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 1999

NET SALES

Net sales increased by \$24.7 million, or 5.6%, for the three months ended September 30, 2000 from the comparable period in 1999. The increase was the result of increases in sales prices of containerboard and corrugated products.

Total corrugated products volume decreased 2.7% for the three months ended September 30, 2000 from the comparable period in 1999. The decrease was due to the fact that the third quarter of 2000 had

two fewer workdays, those days not falling on a holiday or weekend, than the third quarter of 1999. On a comparable shipments-per-workday basis, corrugated products volume was up 0.4% from the third quarter of 1999.

According to Pulp & Paper Week, average linerboard and semi-chemical medium prices for 42 lb. Liner-East and 26 lb. Medium-East, which are representative benchmark grades, were \$475 and \$452, respectively, per ton for the three months ended September 30, 2000. This compares to \$425 and \$400, respectively, per ton for the three months ended September 30, 1999.

INCOME BEFORE INTEREST EXPENSE AND TAXES

Operating income increased by \$32.7 million, or 51.3%, for the three months ended September 30, 2000 compared to the three months ended September 30, 1999. The increase in operating income was primarily attributable to the price increases described above.

Gross margins increased \$37.3 million, or 37.3%, for the three months ended September 30, 2000 from the comparable period in 1999. Gross margins increased to 29.3% of sales in the third quarter of 2000 from 22.5% of sales in the third quarter of 1999 due to the price increases described above.

Selling and administrative expenses increased \$0.8 million, or 3.0%, for the three months ended September 30, 2000 compared to the three months ended September 30, 1999. The increase was primarily the result of increased salary and selling expenses.

Corporate overhead for the three months ended September 30, 2000 increased by \$1.2 million, or 14.4%, from the comparable period in 1999. The third quarter 1999 expenses were lower as a result of some information systems costs being reimbursed to PCA by Pactiv in accordance with the terms of the Transactions.

INTEREST EXPENSE AND INCOME TAXES

Interest expense decreased by \$9.7 million, or 24.4%, for the three months ended September 30, 2000 from the three months ended September 30, 1999, primarily as a result of voluntary prepayments PCA made on its term loans under the senior credit facility.

PCA's effective tax rate was 40.0% for the three months ended September 30, 2000 and 41.6% for the comparable period in 1999. The tax rate is higher than the federal statutory rate of 35.0% due to state income taxes.

NINE MONTHS ENDED SEPTEMBER 30, 2000 COMPARED TO PRO FORMA NINE MONTHS ENDED SEPTEMBER 30, 1999

NET SALES

Net sales increased by \$147.3 million, or 11.8%, for the nine months ended September 30, 2000 from the comparable pro forma period in 1999. The increase was primarily the result of increases in sales prices of containerboard and corrugated products.

Total corrugated products volume was essentially flat for the nine months ended September 30, 2000 from the comparable period in 1999. On a comparable shipments-per-workday basis, corrugated products volume was up 0.5% from the first nine months of 1999.

According to Pulp & Paper Week, average linerboard and semi-chemical medium prices for 42 lb. Liner-East and 26 lb. Medium-East, which are representative benchmark grades, were \$466 and \$446, respectively, per ton for the nine months ended September 30, 2000. This compares to \$394 and \$348, respectively, per ton for the nine months ended September 30, 1999.

INCOME BEFORE INTEREST EXPENSE AND TAXES

Operating income increased by \$122.7 million, or 90.8%, for the nine months ended September 30, 2000 compared to the pro forma nine months ended September 30, 1999. The increase in operating income was primarily attributable to the price increases described above.

Gross margins increased \$123.9 million, or 50.3%, for the nine months ended September 30, 2000 from the comparable pro forma period in 1999. Gross margins increased to 26.5% of sales in the first nine months of 2000 from 19.7% of sales in the pro forma first nine months of 1999 due primarily to the price increases described above.

Selling and administrative expenses increased \$0.4 million, or 0.5%, for the nine months ended September 30, 2000 compared to the pro forma nine months ended September 30, 1999. The increase was primarily the result of increased salary and selling expenses.

Corporate overhead for the nine months ended September 30, 2000 increased by \$0.5 million, or 1.7%, from the comparable pro forma period in 1999. The increase reflects the lower expenses during the pro forma nine months ended September 30, 1999 due to the reimbursement of some information systems costs to PCA by Pactiv described above, partially offset by the difference between the overhead charged to the Group by Pactiv and Pactiv's parent at the time, Tenneco Inc., from January 1, 1999 through April 11, 1999 and reduced overhead expenses incurred by PCA as a stand-alone entity in the first nine months of 2000.

INTEREST EXPENSE AND INCOME TAXES

Interest expense decreased by \$25.5 million, or 21.6%, for the nine months ended September 30, 2000 from the pro forma nine months ended September 30, 1999, primarily as a result of voluntary prepayments PCA made on its term loans under the senior credit facility.

PCA's effective tax rate was 40.5% for the nine months ended September 30, 2000 and 43.8% for the comparable pro forma period in 1999. The tax rate is higher than the federal statutory rate of 35.0% due to state income taxes.

PREFERRED STOCK DIVIDENDS AND ACCRETION OF PREFERRED STOCK ISSUANCE COSTS

Preferred stock dividends and accretion of preferred stock issuance costs increased \$9.3 million for the nine months ended September 30, 2000 compared to the pro forma nine months ended September 30, 1999. The increase was attributable to PCA's redemption of its 12 3/8% senior exchangeable preferred stock on March 3, 2000 at a redemption price of 112.375% of its liquidation preference and the write-off of the remaining preferred stock issuance costs. The redemption fee amounted to \$13.1 million and the write-off of the remaining preferred stock issuance costs was recorded as a \$3.2 million non-cash charge. The total of these non-recurring charges reduced net income available to common shareholders by \$16.3 million or \$0.15 per diluted common share for the nine months ended September 30, 2000.

LIQUIDITY AND CAPITAL RESOURCES

Cash flow provided by operating activities increased \$129.7 million, or 119.1%, for the nine months ended September 30, 2000 from the comparable pro forma period in 1999. The increase was primarily due to increases in net income and deferred income taxes. The pro forma nine months ended September 30, 1999 include adjustments to working capital, which reflect the retention of liabilities by Pactiv, in accordance with the terms of the sale of the business to PCA on April 12, 1999.

Net cash used for investing activities increased \$12.5 million, or 16.7%, for the nine months ended September 30, 2000 compared to the pro forma nine months ended September 30, 1999, primarily as a result of increased capital expenditures.

Net cash used for financing activities increased \$25.3 million, or 25.5%, for the nine months ended September 30, 2000 from the comparable pro forma period in 1999. The increase was primarily attributable to voluntary prepayments made on PCA's term loans under its senior credit facility.

As of September 30, 2000, PCA had commitments for capital expenditures of \$47.9 million. PCA believes operating cash flow from continuing operations will be sufficient to fund these commitments.

PCA's primary sources of liquidity are cash flow from operations and borrowings under PCA's revolving credit facility. PCA expects to be able to fund its debt service and capital expenditures, the primary uses of its cash, from these sources.

PCA incurred substantial indebtedness in connection with the Transactions. On April 12, 1999, PCA had approximately \$1.8 billion of indebtedness outstanding as compared to indebtedness of \$17.6 million as of December 31, 1998. As of September 30, 2000, PCA's level of indebtedness had been reduced to approximately \$1.2 billion through voluntary prepayments of its senior bank debt. PCA's significant debt service obligations could have material consequences to PCA's securityholders.

Concurrently with the Transactions, PCA issued 9 5/8% senior subordinated notes and 12 3/8% senior exchangeable preferred stock and entered into a senior credit facility. The senior credit facility provided for three term loans in an aggregate amount of \$1.2 billion and a revolving credit facility with up to \$250.0 million in availability. Upon the closing of the Transactions, PCA borrowed the full amount under the term loans and \$9.0 million under the revolving credit facility. Effective December 14, 1999, PCA elected to reduce its availability under the revolving credit facility from \$250.0 million to \$150.0 million.

PCA completed an initial public offering of its common stock on February 2, 2000 in which Pactiv Corporation sold 35,000,000 of its 41,160,240 shares of common stock in PCA, and PCA issued an additional 11,250,000 shares. The net proceeds to PCA were approximately \$126.4 million at an initial public offering price of \$12.00 per share, after deducting the underwriting discounts and offering expenses. PCA used substantially all of the net proceeds to redeem all outstanding shares of its 12 3/8% senior exchangeable preferred stock, plus accrued and unpaid dividends through March 3, 2000, the date of redemption.

PCA completed the refinancing of its \$735.0 million senior secured term debt and \$150.0 million senior secured revolving credit facility on June 29, 2000. Completion of the refinancing eliminated Term Loan C.

The following table provides the weighted average interest rate as of September 30, 2000 for each of the term loans and the revolving credit facility.

| BORROWING ARRANGEMENT | WEIGHTED AVERAGE INTEREST RATE |
|--------------------------------|--------------------------------|
| Term Loan A | • • •• |
| Revolver: Revolver-Eurodollar | |
| Revolver-Base Rate | *** * * |

The borrowings under the revolving credit facility are available to fund PCA's working capital requirements, capital expenditures and other general corporate purposes. The Term Loan A must be repaid in quarterly installments from September 2001 through June 2006. The Term Loan B must be repaid in quarterly installments from September 2002 through June 2007. The revolving credit facility will terminate in 2006.

For the period April 12, 1999 through September 30, 2000, PCA made voluntary prepayments totaling \$554.0 million using proceeds from sales of its timberland or excess cash to permanently reduce its borrowings under the term loans.

As a result of these voluntary prepayments, no quarterly installments are due on the term loans until September 2001. As of September 30, 2000, PCA had \$150.0 million in availability and no borrowings outstanding under the revolving credit facility.

On September 26, 2000, PCA entered into an agreement with Southern Timber Ventures, LLC to sell approximately 385,000 acres of timberland. PCA expects to receive from the sale approximately \$250.0 million in cash and a 33 1/3% equity ownership interest in Southern Timber Ventures, LLC. PCA expects to close the sale by the end of November, 2000 and to use the net proceeds to make voluntary prepayments on the term loans under its senior credit facility.

The instruments governing PCA's indebtedness, including the senior credit facility and the indenture governing the notes, contain financial and other covenants that restrict, among other things, the ability of PCA and its subsidiaries to:

- incur additional indebtedness,
- pay dividends or make certain other restricted payments,
- consummate certain asset sales,
- incur liens,
- enter into certain transactions with affiliates,
- merge or consolidate with any other person or sell or otherwise dispose of all or substantially all of the assets of PCA, or
- use proceeds from timberlands disposition for corporate uses other than to reduce $\mbox{\sc debt}.$

These limitations, together with the highly leveraged nature of PCA, could limit corporate and operating activities.

PCA believes that cash generated from operations will be adequate to meet its anticipated debt service requirements, capital expenditures and working capital needs for the next 12 months, and that cash generated from operations and amounts available under the revolving credit facility will be adequate to meet its anticipated debt service requirements, capital expenditures and working capital needs for the foreseeable future. There can be no assurance, however, that PCA's business will generate sufficient cash flow from operations or that future borrowings will be available under the senior credit facility or otherwise to enable it to service its indebtedness, including the senior credit facility, and the notes, to retire the notes when required or to make anticipated capital expenditures. PCA's future operating performance and its ability to service or refinance the notes, to service, extend or refinance the senior credit facility and to pay cash dividends, will be subject to future economic conditions and to financial, business and other factors, many of which are beyond PCA's control.

MARKET RISK AND RISK MANAGEMENT POLICIES

As a result of the Transactions, PCA is exposed to the impact of interest rate changes and changes in the market value of its financial instruments. PCA periodically enters into derivative instruments in order to minimize these risks, but not for trading purposes.

Currently, PCA maintains two interest rate collar agreements. These LIBOR interest rate collar agreements protect against rising interest rates while simultaneously guaranteeing minimum interest rates. The notional amount of these collars was \$325.0 million as of September 30, 2000, resulting in the interest rates on approximately 49.5% of PCA's term loan obligations being capped. The weighted average floor of

the interest rate collar agreements is 4.95% and the weighted average ceiling is 6.75%. On January 18, 2000, PCA terminated \$110.0 million of interest rate collar agreements and received \$1.9 million. The senior credit facility also provides PCA with the right to lock-in LIBOR interest rates for any amount and for terms of one, two, three or six month periods. With approval of the lenders, PCA can lock-in LIBOR interest rates for either a two-week or twelve-month period.

PCA's earnings are affected by changes in short-term interest rates as a result of borrowings under the term loans. If LIBOR interest rates for these borrowings increase one percent, PCA's interest expense would increase, and income before income taxes would decrease, by approximately \$3.6 million annually. As of September 30, 2000, the interest rate on the term loans was based on a weighted average LIBOR rate of 6.66%. The effect of the interest rate change to the fair market value of the outstanding debt is insignificant. This analysis does not consider any other impacts on fair value that could exist in such an interest rate environment. In the event of a change in interest rates, management could take actions to further mitigate its exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no changes in PCA's financial structure.

ENVIRONMENTAL MATTERS

PCA is subject to, and must comply with, a variety of federal, state and local environmental laws, particularly those relating to air and water quality, waste disposal and the cleanup of contaminated soil and groundwater. Because environmental regulations are constantly evolving, PCA has incurred, and will continue to incur, costs to maintain compliance with those laws. In particular, the United States Environmental Protection Agency recently finalized the Cluster Rules, which govern pulp and paper mill operations, including those at the Counce, Filer City, Valdosta and Tomahawk mills. Over the next several years, the Cluster Rules will affect PCA's allowable discharges of air and water pollutants, and require PCA to spend money to ensure compliance with those new rules.

As is the case with any industrial operation, PCA has, in the past, incurred costs associated with the remediation of soil or groundwater contamination, as required by the federal Comprehensive Environmental Response, Compensation and Liability Act, commonly known as the federal "Superfund" law, and analogous state laws. Cleanup requirements arise with respect to properties PCA currently owns or operates, former facilities and off-site facilities where PCA has disposed of hazardous substances. Because liability under these laws is strict, meaning that liability is imposed without fault, joint and several, meaning that liability is imposed on each party without regard to contribution, and retroactive, PCA could receive notifications of cleanup liability in the future and this liability could be material. Under the terms of the contribution agreement entered into in connection with the Transactions, Pactiv agreed to retain all liability for all former facilities and all sites associated with pre-closing off-site waste disposal. Pactiv also retained environmentally impaired real property in Filer City, Michigan unrelated to current mill operations.

IMPACT OF INFLATION

PCA does not believe that inflation has had a material impact on its financial position or results of operations during the past three years.

FORWARD-LOOKING STATEMENTS

Certain statements in this Quarterly Report on Form 10-Q are forward-looking statements. Forward-looking statements include statements about our future financial condition, our industry and our business strategy. Statements that contain words such as "anticipate", "believe", "expect", "intend", "estimate", "hope" or similar expressions, are forward-looking statements. These forward-looking statements are based on the current expectations of PCA. Because forward-looking statements involve inherent risks and

uncertainties, the plans, actions and actual results of PCA could differ materially. Among the factors that could cause plans, actions and results to differ materially from PCA's current expectations are those identified under the caption "Risk Factors" in PCA's Registration Statements on Form S-4 and Form S-1, each filed with the Securities and Exchange Commission and available at the SEC's website at "www.sec.gov".

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

For a discussion of market risks related to PCA, see Part I, Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations--Market Risk and Risk Management Policies" in this Quarterly Report on Form 10-Q.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

In May 1999, PCA was served with a complaint filed in the United States District Court for the Eastern District of Pennsylvania (WINOFF INDUSTRIES, INC., ET AL. V. STONE CONTAINER CORPORATION, ET AL.) alleging civil violations of Section 1 of the Sherman Act in connection with the pricing and production of linerboard from October 1, 1993 through November 30, 1995. The case was consolidated with other similar cases by the Judicial Panel on Multidistrict Litigation, all of which are now referred to as MDL 1261, IN RE LINERBOARD ANTITRUST LITIGATION. Plaintiffs purport to represent nationwide classes of purchasers of corrugated containers and sheets, and they name nine major linerboard manufacturers as defendants. Plaintiffs seek treble damages for allegedly unlawful corrugated container and sheet price increases, plus attorneys' fees. PCA believes the allegations have no merit, is vigorously defending itself, and believes the outcome of this litigation should not have a material adverse effect on its financial condition or results of operations.

PCA also is party to various legal actions arising in the ordinary course of its business. These legal actions cover a broad variety of claims spanning the entire business. PCA believes that the resolution of these legal actions will not, individually or in the aggregate, have a material adverse effect on its financial condition or results of operations.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS.

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

- (a) The following exhibits are included in this Quarterly Report on Form 10-Q:
- 10.1 First Amendment dated as of September 11, 2000 to the Amended and Restated Credit Agreement dated as of June 29, 2000, among PCA, Various Lenders, J.P. Morgan Securities Inc. and Deutsche Bank Securities Inc., as Co-Lead Arrangers and Joint Book Runners, Deutsche Bank Securities Inc., as Syndication Agent, Goldman Sachs Credit Partners L.P., as Documentation Agent, and Morgan Guaranty Trust Company of New York, as Administrative Agent.
 - 27.1 Financial Data Schedule.
 - (b) Reports on Form 8-K:

None.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACKAGING CORPORATION OF AMERICA (Registrant)

By: /s/ RICHARD B. WEST

> Richard B. West CHIEF FINANCIAL OFFICER, VICE PRESIDENT AND

SECRETARY (PRINCIPAL FINANCIAL OFFICER AND AUTHORIZED OFFICER)

Date: November 13, 2000

FIRST AMENDMENT

FIRST AMENDMENT (this "Amendment"), dated as of September 11, 2000, among PACKAGING CORPORATION OF AMERICA, a Delaware corporation (the "BORROWER"), the various lenders party to the Credit Agreement referred to below (the "LENDERS"), J.P. MORGAN SECURITIES INC. and DEUTSCHE BANK SECURITIES INC., as Co-Lead Arrangers and Joint Book Runners (in such capacity, each a "CO-LEAD ARRANGER" and, collectively, the "CO-LEAD ARRANGERS"), DEUTSCHE BANK SECURITIES INC., as Syndication Agent (in such capacity, the "SYNDICATION AGENT"), GOLDMAN SACHS CREDIT PARTNERS L.P., as Documentation Agent (in such capacity, the "DOCUMENTATION AGENT") and MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Administrative Agent (in such capacity, the "ADMINISTRATIVE AGENT"). All capitalized terms used herein and not otherwise defined herein shall have the respective meanings provided such terms in the Credit Agreement (as defined below).

WITNESSETH:

WHEREAS, the Borrower, the Lenders, the Co-Lead Arrangers, the Syndication Agent, the Documentation Agent and the Administrative Agent are party to an Amended and Restated Credit Agreement, dated as of June 29, 2000 (the "CREDIT AGREEMENT"); and

WHEREAS, the Borrower and the undersigned Lenders wish to provide the amendment provided for herein;

NOW, THEREFORE, it is agreed:

- 1. The definition of "AVAILABLE J.V. BASKET AMOUNT" is hereby amended by deleting the reference to "\$25,000,000" contained therein and inserting "\$50,000,000" in lieu thereof.
- 2. The Borrower hereby represents and warrants that (i) no Default or Event of Default exists as of the Amendment Effective Date (as defined below) after giving effect to this Amendment and (ii) on the Amendment Effective Date, both before and after giving effect to this Amendment, all representations and warranties (other than those representations made as of a specified date) contained in the Credit Agreement and in the other Credit Documents are true and correct in all material respects.
- 3. This Amendment shall become effective on the date (the "Amendment Effective Date") when the Required Lenders and the Borrower shall have signed a counterpart hereof (whether the same or different counterparts) and shall have delivered (including by way of facsimile transmission) the same to the Administrative Agent at its Notice Office;
- 4. This Amendment is limited as specified and shall not constitute a modification, acceptance or waiver of any other provision of the Credit Agreement or any other Credit Document.

- 5. This Amendment may be executed in any number of counterparts and by the different parties hereto on separate counterparts, each of which counterparts when executed and delivered shall be an original, but all of which shall together constitute one and the same instrument. A complete set of counterparts shall be lodged with the Borrower and the Administrative Agent.
- 6. THIS AMENDMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK.

* * *

 $\,$ IN WITNESS WHEREOF, each of the parties hereto has caused a counterpart of this Amendment to be duly executed and delivered as of the date hereof.

Title:

PACKAGING CORPORATION OF AMERICA

| By: /s/ Pamela A. Larson |
|---|
| Name: Pamela A. Larson Title: Treasurer |
| MORGAN GUARANTY TRUST COMPANY OF NEW YORK, Individually and as Administrative Agent |
| By: /s/ Colleen Galle |
| |
| Name: Colleen Galle |
| Title: Vice President |
| BANKERS TRUST COMPANY, Individually |
| By: /s/ Robert R. Telesca |
| Name: ROBERT R. TELESCA |
| Title: ASSISTANT VICE PRESIDENT |
| TITLE. ASSISTANT VICE TRESIDENT |
| GOLDMAN SACHS CREDIT PARTIES L.P. as |
| Documentation Agent |
| Pv. |
| By: |
| Name: |

| By: /s/ Angela Reitz | |
|----------------------|--|
| Name: Angela Reitz | |
| | BANK OF AMERICA, N.A. |
| | By: /s/ Michael J. Balok |
| | Name: Michael J. Balok Title: Managing Director |
| | THE GOVERNOR AND COMPANY OF THE BANK OF IRELAND |
| | By: /s/ Geraldine Hannon /s/ Mary [ILLEGIBLE] |
| | Name: Geraldine Hannon Mary [ILLEGIBLE] Title: Associate Director Senior [ILLEGIBLE] |
| | BANK OF MONTREAL |

Name: Title:

THE BANK OF NOVA SCOTIA

| Ву: |
|--|
| Name: Title: |
| BANK OF SCOTLAND |
| By: /s/ Joseph Fratus |
| Name: JOSEPH FRATUS Title: VICE PRESIDENT |
| BANK ONE, N.A. (CHICAGO MAIN OFFICE) |
| By: /s/ Erik C. Back |
| Name: ERIK C. BACK Title: VICE PRESIDENT |
| BW CAPITAL MARKETS, INC. |
| By: /s/ Adele Savoretti /s/ Thomas A. Lowe |
| Name: Adele Savoretti THOMAS A. LOWE Title: Vice President VICE PRESIDENT |
| COBANK, ACB |
| By: /s/ Brian J. Klatt |
| Name: Brian J. Klatt Title: Vice President |

CREDIT INDUSTRIEL ET COMMERCIAL

By: /s/ Sean Mounier /s/ Anthony Rock

Name: Sean Mounier Anthony Rock
Title: First Vice President Vice President

CREDIT LYONNAIS NEW YORK BRANCH

By: /s/ R. Hurst

Name: Rod Hurst Title: Vice President

CYPRESSTREE INVESTMENT FUND, LLC
BY: CYPRESSTREE INVESTMENT MANAGEMENT
COMPANY, INC. ITS MANAGING MEMBER

By: /s/ Jonathan D. Sharkey

Name: JONATHAN D. SHARKEY

Title: PRINCIPAL

CYPRESSTREE INVESTMENT MANAGEMENT COMPANY, INC. as Attorney-in-Fact and on behalf of FIRST ALLMERICA LIFE INSURANCE COMPANY as Portfolio Manager

By: /s/ Jonathan D. Sharkey

Name: JONATHAN D. SHARKEY

Title: PRINCIPAL

THE DAI-ICHI KANGYO BANK, LTD.

By: /s/ [ILLEGIBLE]

Name: [ILLEGIBLE] Title: General Manager

ERSTE BANK DER OESTERREICHSCHEN SPARKASSEN

By: /s/ Rima Terradista /s/ John S. Runnion

Name: RIMA TERRADISTA John S. Runnion Title: Vice President First Vice President

Erste Bank New York

Branch

FIRST UNION NATIONAL BANK

By: /s/ J. Andrew [ILLEGIBLE]

Name: J. Andrew [ILLEGIBLE]

Title: Vice President

FLEET NATIONAL BANK

By: /s/ CB Moore

Name: CB Moore Title: Vice President

THE FUJI BANK, LIMITED

By: /s/ Peter L. Chinnici

Name: Peter L. Chinnici

Title: Senior Vice President & Group Head

GALAXY CLO 1999-1, LTD. By: SAI Investment Adviser, Inc. Its Collateral Manager By: /s/ Thomas G. Brandt _____ Name: Thomas G. Brandt Title: Authorized Agent GOLDMAN SACHS CREDIT PARTNERS, L.P. By: /s/ Elizabeth Fischer Name: ELIZABETH FISCHER Title: AUTHORIZED SIGNATORY IKB DEUTSCHE INDUSTRIEBANK AG By: /s/ Edwin Brecht /s/ Manfred Ziway

Name: Edwin Brecht Manfred Ziway Title: Executive Director Director IMPERIAL BANK, A CALIFORNIA BANKING CORPORATION -----Name: Title:

THE INDUSTRIAL BANK OF JAPAN, LIMITED, CHICAGO BRANCH

By: /s/ Walter R. Wolff Name: Walter R. Wolff Title: Joint General Manager KEMPER FLOATING RATE FUND By: /s/ Kelly D. Bobson Name: Kelly D. Bobson Title: Managing Director KZH PONDVIEW LLC By: -----Name: Title: KZH CNC LLC By: /s/ Susan Lee Name: Susan Lee Title: Authorized Agent KZH CYPRESSTREE-1 LLC By: /s/ Kimberly Rowe -----Name: KIMBERLY ROWE Title: AUTHORIZED AGENT KZH CRESCENT-3 LLC By: /s/ Susan Lee -----Name: Susan Lee Title: Authorized Agent SEQUILS IV, LTD By: TCW Advisors, Inc. as its Collateral Manager By: /s/ Mark Gold -----Name: Mark Gold Title: Managing Director SEQUILS I, LTD By: TCW Advisors, Inc. as its Collateral Manager By: /s/ Mark Gold Name: Mark Gold Title: Managing Director By: /s/ Jonathan Berg

Name: Jonathan Berg Title: Assistant Vice President

| By: |
|--|
| Name: Title: |
| KZH STERLING LLC |
| By: /s/ Susan Lee |
| Name: Susan Lee Title: Authorized Agent |
| BANK OF SCOTLAND |
| By: |
| Name: Title: |
| KZH CRESCENT LLC |
| By: /s/ Susan Lee |
| Name: Susan Lee Title: Authorized Agent |
| KZH WATERSIDE LLC |
| By: /s/ Susan Lee |
| Name: Susan Lee Title: Authorized Agent |
| KZH CRESCENT-2 LLC |
| By: /s/ Susan Lee |
| Name: Susan Lee Title: Authorized Agent |
| LLOYDS TSB BANK PLC |
| By: /s/ Ian Dimmock /s/ David Rodway |
| Name: IAN DIMMOCK DAVID RODWAY |
| Title: Vice President Assistant Director Acquisition Finance D080 R156 |
| KZH SOLEIL LLC |
| Ву: |
| Name: Title: |
| KZH WATERSIDE LLC |
| Ву: |
| Name: Title: |

MICHIGAN NATIONAL BANK

By: /s/ John M. [ILLEGIBLE] Name: John M. [ILLEGIBLE] Title: Vice President THE MITSUBISHI TRUST AND BANKING CORPORATION -----Title: MUIRFIELD TRADING LLC By: /s/ Ann E. Morris Name: ANN E. MORRIS Title: ASST. VICE PRESIDENT NATEXIS BANQUE BFCE By: /s/ JORDAN SADLER Name: JORDAN SADLER Title: ASSISTANT VICE PRESIDENT NATEXIS BANQUE BFCE By: /s/ Frank H. Madden, Jr. Name: FRANK H. MADDEN, JR. Title: VICE PRESIDENT & GROUP MANAGER NATIONAL CITY BANK By: /s/ Jennifer L. Kofod -----Name: JENNIFER L. KOFOD Title: ACCOUNT OFFICER

NORTH AMERICAN SENIOR FLOATING RATE FUND By: CYPRESSTREE INVESTMENT MANAGEMENT COMPANY, INC. as Portfolio Manager

By: /s/ Jonathan D. Sharkey Name: JONATHAN D. SHARKEY Title: PRINCIPAL THE NORTHERN TRUST COMPANY By: -----Name: Title: OLYMPIC FUNDING TRUST, SERIES 1999-1 By: /s/ Ann E. Morris _____ Name: ANN E. MORRIS Title: AUTHORIZED AGENT PINEHURST TRADING, INC. By: /s/ Ann E. Morris Name: ANN E. MORRIS Title: ASST. VICE PRESIDENT PPM SPYGLASS FUNDING TRUST By: /s/ Ann E. Morris Name: ANN E. MORRIS Title: AUTHORIZED AGENT THE SAKURA BANK, LIMITED By: -----Name: Title: THE SUMITOMO BANK, LIMITED By: /s/ Suresh S. Tata Name: SURESH S. TATA Title: SENIOR VICE PRESIDENT SUMITOMO TRUST & BANKING CO., LTD. NEW YORK BRANCH By: /s/ Stephen Stratico -----Name: Stephen Stratico Title: Vice President SUMMIT BANK By: /s/ Richard J. Banning Name: RICHARD J. BANNING Title: VICE PRESIDENT

TORONTO DOMINION (TEXAS), INC.

| By: /s/ Alva J. Jones |
|--|
| Name: Alva J. Jones Title: Vice President |
| TRANSAMERICA BUSINESS CREDIT CORPORATION |
| By: /s/ Steve Guetschins |
| Name: Steve Guetschins Title: SVP |
| VARIABLE INSURANCE PRODUCTS FUND II: ASSET MANAGER GROWTH PORTFOLIO |
| Ву: |
| Name: Title: |
| VARIABLE INSURANCE PRODUCTS FUND II: ASSET MANAGER PORTFOLIO |
| By: |
| Name: Title: |
| UNION BANK OF CALIFORNIA, N.A. |
| By: /s/ Harry G. Montgomery Name: Harry G. Montgomery Title: Vice President |

PROMETHEUS INVESTMENT FUNDING NO.1 LTD.

By: CPF Asset Advisory LP, as its Asset Manager

By: /s/ Sylvia K. Cheng

Name: Sylvia K. Cheng

Title: Director

By: /s/ Vicky S. Soo

, ------

Name: VICKY S. S00

Title: ASSOCIATE DIRECTOR

PEOPLE'S BANK

By: /s/ Walter W. Kaercher

Name: Walter W. Kaercher Title: Vice President

SRS 2000 LLC

By: /s/ Ann E. Morris

Name: ANN E. MORRIS Title: ASST. VICE PRESIDENT

STEIN ROE & FARNHAM CLO 1 LTD.,

By: Stein Roe & Farnham Incorporated, as

Portfolio Manager

By: /s/ James R. Fellows

Name: James R. Fellows

Title: Sr. Vice President & Portfolio Manager

BANK OF CANTON OF CALIFORNIA

By: /s/ Ben C. Hom

Name: Ben C. Hom

Title: SVP & Senior Credit Officer

RZB FINANCE LLC

By: /s/ Dieter Beintrexler

Name: DIETER BEINTREXLER

Title: PRESIDENT

By: /s/ Astrid Wilke

Name: Astrid Wilke Title: Vice President

SEQUILS PILGRIM-1, LTD.
By: Pilgrim Investment, Inc., as its investment manager

By: /s/ William Nutting, Jr.

Name: WILLIAM NUTTING, JR. Title: ASST. VICE PRESIDENT

GMAC Commercial Credit, LLC

By: /s/ [ILLEGIBLE]

Name: [ILLEGIBLE] Title: SVP

WINGED FOOT FUNDING TRUST

By: /s/ Ann E. Morris

Name: ANN E. MORRIS Title: AUTHORIZED AGENT

INDOSUEZ CAPITAL FUNDING IIA, LIMITED By: Indosuez Capital as Portfolio Advisor

By: /s/ Melissa Marano

Name: Melissa Marano Title: Vice President

INDOSUEZ CAPITAL FUNDING IV, L.P. By: Indosuez Capital as Portfolio Advisor

By: /s/ Melissa Marano

Name: Melissa Marano Title: Vice President

WACHOVIA BANK, N.A.

By: /s/ Debra L. Coheley

Name: DEBRA L. COHELEY
Title: SENIOR VICE PRESIDENT

For purposes of the Credit Documents to which the Subsidiary Guarantors are party, by their respective signatures below, each Subsidiary Guarantor hereby consents and agrees to the entering into of this Amendment and acknowledges and affirms that the each of the Subsidiaries Guaranty and Security Documents (as amended, modified or supplemented prior to the date hereof) remains in full force and effect in accordance with its terms on the date hereof and after giving effect to this Amendment:

DIXIE CONTAINER CORPORATION

By: /s/ Richard [ILLEGIBLE]

Name: Richard [ILLEGIBLE]

Title: Chief Financial Officer, Vice President

and Secretary

PCA HYDRO, INC.

By: /s/ Richard [ILLEGIBLE]

Name: Richard [ILLEGIBLE]

Title: Chief Financial Officer, Vice President

and Secretary

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9-MOS
        DEC-31-2000
           JAN-01-2000
             SEP-30-2000
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42
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