## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

## FORM 8-K

## **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 19, 2004

# **Packaging Corporation of America**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-15399

(Commission File Number)

36-4277050

(IRS Employer Identification No.)

1900 West Field Court, Lake Forest, Illinois 60045

(Address of Principal Executive Offices, including Zip Code)

(847) 482-3000

(Registrant's Telephone Number, Including Area Code)

#### Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(C) Exhibits

20.1 Press Release dated July 19, 2004.

#### Item 12. Results of Operations and Financial Condition.

The following information, including the exhibit described below, shall not be deemed "filed" hereunder for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Exchange Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On July 19, 2004, we issued a press release announcing second quarter 2004 financial results and providing earnings guidance for the third quarter of 2004. The press release is furnished as Exhibit 20.1 to this report on Form 8-K and is incorporated herein by reference.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PACKAGING CORPORATION OF AMERICA (Registrant)

By: /s/ PAUL T. STECKO

Chairman and Chief Executive Officer

(Authorized Officer)

By: /s/ RICHARD B. WEST

Senior Vice President, Chief Financial Officer, and Corporate Secretary (Principal Financial Officer)

Date: July 19, 2004

#### FOR IMMEDIATE RELEASE

#### PACKAGING CORPORATION OF AMERICA REPORTS IMPROVED SECOND QUARTER 2004 RESULTS DRIVEN BY STRONG DEMAND

**Lake Forest, IL. July 19, 2004** – Packaging Corporation of America (NYSE: PKG) today reported second quarter 2004 net income of \$14 million, or \$0.13 per share. These results compare to second quarter 2003 net income of \$11 million, or \$0.10 per share, and a first quarter 2004 net loss of \$7 million, or \$0.06 per share. Net sales for the second quarter were \$467 million. This compares to \$436 million in the second quarter of 2003, and \$431 million in the first quarter of 2004.

Net income for the first six months of 2004 was \$7 million, or \$0.06 per share, compared to \$18 million, or \$0.17 per share, for the first six months of 2003. Net sales for the first six months of 2004 were \$899 million compared to \$860 million in the first six months of 2003.

Higher corrugated products and containerboard volume improved earnings by eight cents per share, and lower interest expense improved earnings by five cents per share compared to last year's second quarter. These earnings improvement items were partially offset by lower pricing and higher transportation costs compared to last year's second quarter, which reduced earnings by ten cents per share.

PCA's corrugated products volume per workday was up 9.6% compared to last year's second quarter, and up 5.6% compared to our record first quarter 2004 volume. Year-to-date corrugated products volume is up 8.1% compared to last year. PCA's containerboard production in the second quarter was 578,000 tons, or about 20,000 tons above last year's second quarter. PCA ended the quarter with its containerboard inventories down about 17,000 tons compared to the end of the second quarter last year.

Paul T. Stecko, Chairman and CEO of PCA, said, "We continued to see record levels for corrugated products demand for the second consecutive quarter, up a very strong 9.6% over last year's volume. In order to meet this demand, our mills ran extremely well, setting a new production record for the quarter, even with two annual mill maintenance outages. PCA's containerboard and corrugated products prices both improved, compared to the first quarter, as a result of recent price increases. Our containerboard inventories remain low, but are improving as a result of record mill productivity."

"Looking ahead to the third quarter", Mr. Stecko added, "pricing should continue to improve as we see a full quarter's benefit of second quarter price increases and begin the realization of our announced July 1 corrugated products price increase. Both containerboard and corrugated products should also see some seasonal volume improvement. Considering these items, we currently expect third quarter earnings to be about \$0.23 - \$0.24 per share."

PCA is the sixth largest producer of containerboard and corrugated packaging products in the United States with sales of \$1.7 billion in 2003. PCA operates four paper mills and 66 corrugated product plants in 26 states across the country.

## CONTACT:

Barbara Sessions Packaging Corporation of America INVESTOR RELATIONS: (877) 454-2509 PCA's Website: www.packagingcorp.com

Conference Call Information:

WHAT: Packaging Corporation of America Earnings Conference Call

WHEN: Tuesday, July 20, 2004

10:00 a.m. Eastern Time

NUMBER: (866) 814-8448 (U.S. and Canada) and (703) 639-1367 (International)

Dial in by 9:45 a.m. Eastern Time Conference Call Leader: Mr. Paul Stecko

WEBCAST: http://www.packagingcorp.com

REBROADCAST DATES: July 20, 2004 12:00 p.m. Eastern Time through

August 3, 2004 11:59 a.m. Eastern Time

REBROADCAST NUMBER: (888) 266-2081 (U.S. and Canada), or (703) 925-2533 (International)

Passcode: 508177

Some of the statements in this press release are forward-looking statements. Forward-looking statements include statements about our future financial condition, our industry and our business strategy. Statements that contain words such as "will", "should", "anticipate", "believe", "expect", "intend", "estimate", "hope" or similar expressions, are forward-looking statements. These forward-looking statements are based on the current expectations of PCA. Because forward-looking statements involve inherent risks and uncertainties, the plans, actions and actual results of PCA could differ materially. Among the factors that could cause plans, actions and results to differ materially from PCA's current expectations include the following: the impact of general economic conditions; containerboard and corrugated products general industry conditions, including competition, product demand and product pricing; fluctuation in wood fiber and recycled fiber costs; fluctuations in purchased energy costs; and legislative or regulatory requirements, particularly concerning environmental matters, as well as those identified under the exhibit "Risk Factors" in PCA's 2002 Annual Report on Form 10-K filed with the Securities and Exchange Commission and available at the SEC's website at "www.sec.gov".

# Packaging Corporation of America Consolidated Earnings Results Unaudited

	Three M	Three Months Ended June 30,			
(in millions, except per share data)	2004			2003	
N. 1		CT 4	ф	40.C.F.	
Net sales			\$	436.5	
Cost of sales	(3	94.6)		(358.0)	
Gross profit		72.8		78.5	
Selling and administrative expenses		32.4)		(31.3)	
Other income (expense), net		0.2		(3.1)	
Corporate overhead	(	10.5)		(10.8)	
Corporate overneau	(	10.5)		(10.0)	
Income before interest and taxes		30.1		33.3	
Interest expense, net		(7.5)	_	(15.7)	
Income before taxes		22.6		17.6	
Provision for income taxes		(9.0)		(6.9)	
Net income	\$	13.6	\$	10.7	
Earnings per share:		2.15			
Basic earnings per share		0.13	\$	0.10	
Diluted earnings per share	\$	0.13	\$	0.10	
	1	06.0		104.4	
Basic common shares outstanding		06.2		104.4	
Diluted common shares outstanding	1	07.5		106.2	
Supplemental financial information:					
Capital spending	\$	26.2	\$	28.6	
Long term debt		94.7	\$	738.2	
Cash balance		91.2	\$	131.5	
	Six Mo	Six Months Ended June 30,			
(in millions, except per share data)	2004			2003	
Net sales	\$ 8	98.6	\$	859.7	
Cost of sales		85.6)	Ψ	(709.0)	
Cost of suits	(/	33.0)		(703.0)	
Gross profit	1	13.0		150.7	
Selling and administrative expenses		64.7)		(63.1)	
Other expense, net		(1.0)		(5.8)	
Corporate overhead		20.8)		(21.0)	
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Income before interest and taxes		26.5		60.8	
Interest expense, net		14.9)		(31.5)	
Income before taxes		11.6		29.3	
Provision for income taxes		(4.8)		(11.5)	
Net income	<u>\$</u>	6.8	\$	17.8	
Earnings per share:					
Basic earnings per share	\$	0.06	\$	0.17	
Diluted earnings per share			\$	0.17	
Diaced curmings per snare	Ψ		<u> </u>	0.1/	
Basic common shares outstanding	1	06.0		104.5	
		06.0 07.3		104.5 106.3	
Diluted common shares outstanding					
Basic common shares outstanding Diluted common shares outstanding Supplemental financial information: Capital spending	1	07.3	\$		